



OPPORTUNITY

A KESI Client had an initiative to service a growing segment in their market by increasing production capacity for ready-to-eat (RTE) products to meet a growing demand.

PLAN

In collaboration with the client's main decision-makers, KESI developed a strategic plan to assist the client in reaching their objective. This involved presenting the client with a project budget, an anticipated return on investment, and a detailed layout of their facility, illustrating how the new equipment would integrate into their current production floor.

Following the project's approval by the Board of Directors, KESI took charge of sourcing equipment options from different strategic partners. They efficiently managed all original equipment manufacturers (OEMs) and trades involved in the process, while also offering on-site assistance during equipment installation and conducting employee training.

CHALLENGES

- Tight timeline to meet business requirements
- Managing a sizable new process to fit within the existing footprint
- Get current employee base up to speed on new equipment quick enough to meet production goals

100%
On-time Project
Delivery

10%
Under Established
Budget

> 8 Mos
ROI
Realization

OUTCOME

KESI achieved successful project completion within the designated timeframe, keeping the total cost within 90% of the budgeted amount. The line design implemented by KESI played a crucial role in ensuring the production line was installed promptly while minimizing disruptions to other processes and the existing customer base.

The collaborative efforts in project design, planning, and execution resulted in a return on investment achieved within 8 months, surpassing the initial budgeted timeframe by 4 months.

OUR PROCESS

IDENTIFY



PLAN



EXECUTE



SUSTAIN